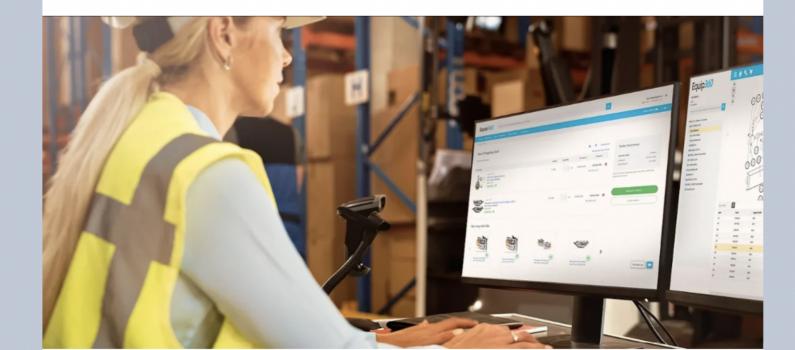


### March 2024 Newsletter



### **How Long Does it Take to Launch** an eCommerce Site?

So, you've got a vision for your eCommerce site—a digital storefront that showcases your top-of-the-line equipment and parts, ready to serve your customers 24/7. But, as with any big endeavor, the question arises: "From start to finish, how long does it take to launch an eCommerce site?"

Discover 3 scenarios that determine the length of an eCommerce launch for equipment and parts organizations.

**Learn More** 

## New Customer Announcement



### **Overhead Door Corporation** has Implemented GenAlpha's **Equip360 Digital Platform**

We are excited to announce that Overhead Door Corporation, one of the most recognized names in the garage door industry, has successfully implemented GenAlpha Technologies' Equip360 digital platform! With this launch, they aim to give their distributors an enhanced digital purchasing experience and increased support.



**Learn More** 



### Safety and Stewardship Conference!

We'll be at the AEM Product

This is the only yearly conference in the industry where heavy equipment manufacturers, value chain partners, and subject matter experts come together to engage in a unique educational opportunity.

today's compliance environment and the opportunity to network with industry peers. We hope to see you there in April!

It's a great chance to gain insights into

**Learn More** 

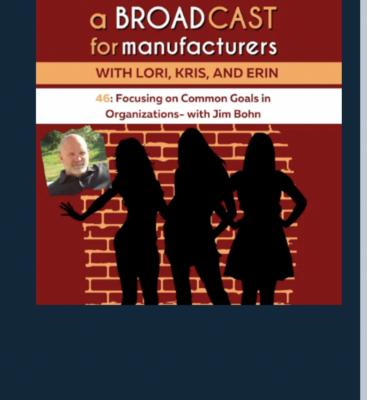
# **Recent Episode**

#### **Goals in Organizations** - With Jim Bohn A BROADcast for Manufacturers

**Focusing on Common** 

Episode 46 Jim is a change management

expert who helps businesses overcome challenges and improve productivity. Explore topics how to bridge the generational gap in manufcaturing, the best ways to manage change, and much more. **Learn More** 



# Manufacturers are Investing More in Customer Portals

**Industry Related Articles** 

# Many manufacturers see a big opportunity to grow their customer base by

upselling and creating digital services in the aftermarket. Customer portals provide a platform to do that and maximize digital value. Learn more.

# Why Women Are Key to Manufacturing's Future

The manufacturing industry has been facing a global talent shortage, but there's one talent pool waiting to be discovered—women. Attracting more women starts with changing the perception and highlighting role models. Learn more.

6 Trends Shaping Manufacturing in 2024 The digital shift and drive for competitive efficiency are leading to an increase in

technology investments. Six trends at the forefront of this investment will likely

### shape the future of the industry. Learn more.

Ready to schedule a demo?



